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Informant Development

Date: December 2, 2025

Time: 0800-1700

We highly recommend our follow-on "Informant Management" course.

COURSE DESCRIPTION:



This eight-hour course will focus on the methods of cultivation and development of informants in both the custodial and street setting. How to effectively identify potential informants, the various types of Informants (including gang, jail and defendant informants), collecting intelligence during the development process, uncorroborated & unreliable information, entrapment issues, and legal and liability issues will all be examined. Additionally, documenting benefits received by informants, contracts and agreements, court procedures, protection aspects and "CAL WRAP" will also be covered.

This is an excellent course for anyone involved in Corrections, Investigations, Supervisors, Custody Personnel, Patrol Officers and anyone who deals with informants or personnel working in a Prosecution Unit.

Each student will receive an Informant Development Guide.

COURSE TOPICS:

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| - Types of Informants | - Law Enforcement Responsibilities |
| - Identifying Viable Informants | - Motivation Factors |
| - Screening Potential Informants | - Identifying "Red Flag" issues |
| - Interviewing Techniques | - Legal & Protection Aspects |
| - Massiah Rule & Brady Issues | - Minimizing Criminal/Civil Liability |

Law Enforcement & Corrections Only – Credentials are Required to Attend

INSTRUCTOR:

The instructor has over 34 years of law enforcement experience with over 31 years of investigations experience cultivating and managing various types of Informants. His assignments include: Street Narcotics, Major Narcotics, Weapons Interdiction, Gangs, Human Trafficking, and Sexual Violent Predator Unit. He was previously assigned to the Covert Operations Informant Network Unit (COIN) and is a State and Federal court recognized expert on Informants. For over 25 years, he has instructed Informant Development courses and teaches Informant Management of the ICI POST Narcotic Investigation course. He is a Certified ICI POST Instructor and a published author on Informant development and management.

TUITION:

\$125 (On-line payment required at time of registration)

LOCATION:

Sacramento County Sheriff's Office Training Academy (Classroom 12)

ADDRESS:

1000 River Walk Way, Carmichael, CA, 95608

REGISTRATION:

Register online at <http://www.serratotraining.com/>

QUESTIONS:

Email info@serratotraining.com

This course Presented By
Serrato & Associates, Inc. In
Partnership with:



Santa Ana College

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